Charles K. Morris MD FACC Consultative Cardiology and Internal Medicine 2100 Webster St. Suite 521 San Francisco, CA 94115

To: The Immel Team, Sotheby International Realty,

2/21/21

Your professionalism, unceasing efforts and sensitivity made selling my mother-in-law's home of 50 years in Monarch Bay a walk in the park. Not only did you capably execute the process from start to finish, but you did this during Covid restrictions, and always in a kind and friendly manner. She felt cared for during a very anxious time. You were always available to problem solve and go the extra mile.

And then you willingly accepted the responsibility of finding her a home to lease, because it was the right thing to do. You didn't have to do that, but you both did a great job of getting her the right place in a short period of time, and for that we will be forever grateful.

Please feel free to have anyone considering your company to contact me for a reference. I have no hesitation in saying you are exceptional realtors.

Sincerely,

Charlie

Charles K. Morris MD FACC